LINKING AGREEMENT
BETWEEN
THE CITY OF GLENDALE, ARIZONA
AND
SOUTHWEST CONTRACTORS PM, LLC

THIS LINKING AGREEMENT (this “Agreement”) is entered into as of this day of , 20 , between the City of Glendale, an Arizona municipal corporation (the “City”), and Southwest Contractors PM, LLC, a(n) Delaware corporation authorized to do business in Arizona (“Contractor”), collectively, the “Parties.”

RECITALS

A. On May 29, 2019, under S.A.V.E Cooperative Purchasing Agreement, the City of Scottsdale entered into a contract with Contractor to purchase the goods and services described in the Water Wells and Pump Maintenance and Repair Services, contract 19RP028 (“Cooperative Purchasing Agreement”), which is attached hereto as Exhibit A. The Cooperative Purchasing Agreement permits its cooperative use by other governmental agencies including the City.

B. Section 2-149 of the City’s Procurement Code permits the Materials Manager to procure goods and services by participating with other governmental units in cooperative purchasing agreements when the best interests of the City would be served.

C. Section 2-149 also provides that the Materials Manager may enter into such cooperative agreements without meeting the formal or informal solicitation and bid requirements of Glendale City Code Sections 2-145 and 2-146.

D. The City desires to contract with Contractor for supplies or services identical, or nearly identical, to the supplies or services Contractor is providing other units of government under the Cooperative Purchasing Agreement. Contractor consents to the City’s utilization of the Cooperative Purchasing Agreement as the basis of this Agreement, and Contractor desires to enter into this Agreement to provide the supplies and services set forth in this Agreement.

AGREEMENT

NOW, THEREFORE, in consideration of the foregoing recitals, which are incorporated by reference, and the covenants and promises contained in this Linking Agreement, the parties agree as follows:

1. Term of Agreement. The City is purchasing supplies and/or services from Contractor pursuant to the Cooperative Purchasing Agreement. According to the Cooperative Purchasing Agreement, purchases can be made by governmental entities from the date of award, which was May 29, 2019, until the date the contract expires on May 28, 2020 unless the term of the Cooperative Purchasing Agreement is extended by the mutual agreement of the original contracting parties. The Cooperative Purchasing Agreement, however, may not be extended beyond May 28, 2024 The initial period of this Agreement, therefore, is the period from the Effective Date of this Agreement until May 28, 2020. The City may renew the term of this Agreement for four (4) one-year terms until the Cooperative Purchasing Agreement

1/29/18
expires on May 28, 2024. Glendale renewals are not automatic and shall only occur if the City gives the Contractor notice of its intent to renew. The City may give the Contractor notice of its intent to renew this Agreement 30 days prior to the anniversary of the Effective Date to effectuate such renewal.

2. **Scope of Work; Terms, Conditions, and Specifications.**

   A. Contractor shall provide City the supplies and/or services identified in the Scope of Work attached as Exhibit B.

   B. Contractor agrees to comply with all the terms, conditions and specifications of the Cooperative Purchasing Agreement. Such terms, conditions and specifications are specifically incorporated into and are an enforceable part of this Agreement.

3. **Compensation.**

   A. City shall pay Contractor compensation at the same rate and on the same schedule as provided in the Cooperative Purchasing Agreement, which is attached hereto as Exhibit C.

   B. The total purchase price for the supplies and/or services purchased under this Agreement shall not exceed n/a dollars ($n/a) annually or two million five hundred thousand dollars ($2,500,000) for the entire term of the Agreement (initial term plus any renewals).

4. **Cancellation.** This Agreement may be cancelled pursuant to A.R.S. § 38-511.

5. **Non-discrimination.** Contractor must not discriminate against any employee or applicant for employment on the basis of race, color, religion, sex, national origin, age, marital status, sexual orientation, gender identity or expression, genetic characteristics, familial status, U.S. military veteran status or any disability. Contractor will require any Sub-contractor to be bound to the same requirements as stated within this section. Contractor, and on behalf of any subcontractors, warrants compliance with this section.

6. **Insurance Certificate.** A certificate of insurance applying to this Agreement must be provided to the City prior to the Effective Date.

7. **E-verify.** Contractor complies with A.R.S. § 23-214 and agrees to comply with the requirements of A.R.S. § 41-4401.

8. **No Boycott of Israel.** The Parties agree that they are not currently engaged in and agree that for the duration of the Agreement they will not engage in, a boycott of Israel, as that term is defined in A.R.S. §35-393.

9. **Attestation of PCI Compliance.** When applicable, the Contractor will provide the City annually with a Payment Card Industry Data Security Standard (PCI DSS) attestation of compliance certificate signed by an officer of Contractor with oversight responsibility.
10. **Notices.** Any notices that must be provided under this Agreement shall be sent to the Parties' respective authorized representatives at the address listed below:

   City of Glendale  
c/o Gina Corwin  
Water Services Department  
7070 W Northern Ave  
Glendale, AZ 85303

and

Southwest Contractors PM, LLC  
c/o Tim Miller  
2205 W Grant St.  
Phoenix, AZ 85009

IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the date and year set forth above.

“City”

City of Glendale, an Arizona municipal corporation

By: ____________________________  
Kevin R. Phelps  
City Manager

“Contractor”

Southwest Contractors PM, LLC, a Delaware corporation

By: ____________________________  
Name: Tim Miller  
Title: Project and Admin Manager

ATTEST:

_____________________________  
Julie K. Bower  (SEAL)  
City Clerk

APPROVED AS TO FORM:

_____________________________  
Michael D. Bailey  
City Attorney
LINKING AGREEMENT
BETWEEN
THE CITY OF GLENDALE, ARIZONA
AND
SOUTHWEST CONTRACTORS PM, LLC

EXHIBIT A

19RP028, Water Wells and Pump Maintenance and Repair Services
PROJECT

Repair and maintenance of water wells, pumps and electrical equipment as outlined in the awarded contract 19RP029 on an as needed basis.
LINKING AGREEMENT
BETWEEN
THE CITY OF GLENDALE, ARIZONA
AND
SOUTHWEST CONTRACTORS PM, LLC

EXHIBIT C

METHOD AND AMOUNT OF COMPENSATION

Method of payment and amount of compensation shall be made per the awarded contract 19RP029.

NOT TO EXCEED AMOUNT

The total amount of compensation paid to Contractor for full completion of all work required by the Project must not exceed $n/a annually or $2,500,000 for the entire term of the Agreement.

DETAILED PROJECT COMPENSATION
SOLICITATION STATUS REPORT

The City of Scottsdale has awarded the following solicitation:

Solicitation Number:
19RP028

Solicitation Title:
WATER WELLS AND PUMP MAINTENANCE AND REPAIR SERVICES

Description:
The City of Scottsdale, Water Department invites sealed submittals for Water Wells and Pump Maintenance and Repair Services.

Estimated Award Amount:
$3,000,000

Successful Vendor(s):
Layne Christensen Company
Southwest Waterworks
Weber Water Resources

Awarded Date
5/29/2019

Purchasing Staff:
Cheryl Champine

Tabulation:
19RP028 Final Proposal Tabulation

Downloader / Construction Plan Holder List:
View Details
OFFER AND ACCEPTANCE
City of Scottsdale
Purchasing Division
9191 E. San Salvador Dr.
Scottsdale, AZ 85268
Phone: 480-312-5700 - Fax: 480-312-5701

SOLICITATION #  19RP028 | SOLICITATION TITLE: Water Wells and Pump Maintenance and Repair Services

OFFER

TO THE CITY OF SCOTTSDALE:
The undersigned hereby offers and agrees, in accordance with the undersigned's written offer submitted in response to this solicitation, to furnish the material and/or service(s) in compliance with all terms, conditions, specifications, scope of work, and addendums in the solicitation listed above, including written exceptions that are subject to the approval of the City prior to acceptance. The undersigned agrees that the entire solicitation listed above is hereby incorporated by reference as if fully set forth herein.

The Offeror's signature on this Offer form certifies that he has read, understands and will comply with all terms, conditions and specifications stated in all documents constituting the solicitation. The bidder also certifies it is in compliance with the Non-Collusion and all Federal and Arizona State Immigration Laws.

OFFER MADE - COMPANY INFORMATION

For Clarification of this offer, Contact:

Company Name: Southwest Waterworks Contractors, Inc
Printed Name: Gabe Trikeker

Address: 220 E. Grant St
City: Phoenix
State: AZ
Zip: 85230
Phone: 480-364-0451
Fax: 602-442-1155
E-Mail: gabe@swwaterworks.biz

Signature for Offeror: __________________________
Date: 7/6/19

Printed Name and Title of Authorized Signatory: Tim Miller
Address: (if different from Company info)

Federal Employer Tax ID # or SSN as per W-9 Statement: City, State, Zip (if different from Company info)

ACCEPTANCE OF OFFER, NOTICE OF CONTRACT AWARD
(for City of Scottsdale Use Only)

The Contractor's offer is hereby accepted by the City of Scottsdale. The Contractor is now bound to sell the materials and/or service(s) and perform based upon the above solicitation, including all terms, conditions, specifications, scope of work, and addendums contained in the solicitation, as well as any written exceptions that have been separately accepted by the City.

This contract shall henceforth be referred to as Contract #19RP028

The contract consists of the following documents: 1) Solicitation #19RP028 and all addendums (if applicable) as issued by the City; 2) The Contractor's response to the City's solicitation; 3) This signed offer and acceptance and any other applicable contractual agreements; 4) All written exceptions and/or modifications to the solicitation requirements as agreed to by the City and the Contractor as per attachment, dated _______.

The Contractor is hereby cautioned not to commence any billable work or provide any material or service under this contract until the Contractor receives a purchase order document from the City.

The Contractor must provide the following checked items within ten (10) calendar days from the date of this Acceptance of Offer, Notice of Contract Award in order for the City to issue the required Purchase Order: □ Payment Bond □ Performance Bond, □ Insurance Certificate(s), □ I.R.S. Form W-9/Taxpayer ID No. & Certification, □ other documentation as identified. If the Contractor fails to furnish the required documents within the stated ten (10) calendar days, they may be considered in default and may be at risk of forfeiture of any applicable Bid Bond posted. All required documents are to be sent to the Bid & Contract Specialist listed in the solicitation.

This document has been approved as to form on the 22nd day of July, 2019 by the City Attorney and is on file with the City Clerk. It need not be submitted to the City Attorney for approval unless the form document is altered.

Risk Management Issues reviewed and approved as to form March 18, 2019 by City of Scottsdale Risk Management Director

Recommended award approved May 14, 2019 by City of Scottsdale Contract Administrator

City of Scottsdale, a municipal corporation
Offer Accepted and Awarded this 29th day of May, 2019

Robert Schoeppe, CPP
Or Designee: Cheryl Champine, CPPB, PSCM
As City of Scottsdale Purchasing Director
City of Scottsdale

Water Wells and Pump Maintenance and Repair Services

RFP #19RP028

Southwest Waterworks Contractors PM

Gabe Tregaskes

04/26/2019
Qualifications:

Southwest Waterworks Contractors PM, LLC is a contractor licensed in the state of Arizona since 1997. We specialize in the design, installation, repair of equipment related to commercial and private water systems, including vertical turbine pumps, submersible pumps, horizontal centrifugals, water treatment and wastewater equipment. With a highly qualified staff of over 100 years of experience you can feel confident that you will be provided with the best solutions for your water system needs. We pride ourselves on performing quality work in a timely fashion at the best value for our clients. Southwest is centrally located in Phoenix (I-17 and Grant St.). This location is ideal when needing to respond to an emergency call or get materials from the suppliers that are located within 5 miles of our office. Through the exceptional service that we provide, will prove to you that our clients truly come first. Southwest Waterworks has been in business for over 20 years and has plans to continue to expand while still providing the personal feel of a small company. We have great relationships with several manufacturers and suppliers that provide us with high quality products at discounted rates. Our accounts payable department pays our suppliers and subcontractors on or before their invoices are due which helps keep our costs down and minimizes price increases. We invest in our employees with on the job training and advancement opportunities. Southwest Waterworks believes in taking care of our people as they are the foundation of the company. Employee safety is very important, and our longevity depends on it. We perform pre-employment and random drug testing. Southwest also conducts pre-job safety meetings, monthly safety meetings, and routinely does equipment inspections. At Southwest Waterworks we understand the challenges that the City staff face daily to keep water systems in operation for the public.

Our goal is to help relieve some of the burden. We understand the marriage of all the equipment in the water system and know how one change can impact another. Instead of just re-installing the same equipment that was pulled. We evaluate the entire system when designing a pump paying close attention to water quality, corrosion, electrolysis, efficiency, total dynamic head, flow and horsepower. We will identify the root cause of the problem, instead of just re-installing the same equipment with little or no due diligence to identifying the cause the same failure.
Southwest Waterworks is in compliance with all applicable Federal, State, Local, ANSI and OSHA laws, rules and regulations. We are a Licensed Contractor in the State of Arizona, License A-16, NO. ROC 322870. A copy of our current license is enclosed in the RFP documents.

We can provide the following services:

Well and Pump Installation and Repairs
Well Rehabilitation and Abandonments
Well Modification, Seal Installation
Swage, Patching, Sleeves, Liners
Chemical Treatments
Oil Removal
Brushing, Swabbing, Bailing
Well Sanitation, Sampling
Airlift Development -- Pumping
Well Videos
Electrical installation and repair
VFD Installation
Soft Starters
Service Entrance
Design and Engineering
Installation of Water Treatment Equip.
Complete well and booster site Installations
Tank Inspection and repairs
Temporary Pumps
Sound Enclosures
Sand Blasting, Painting

Preventative Maintenance
Troubleshooting and Diagnosis
Sonar Jetting
Vibration Analysis
Efficiency Testing
Chlorination
Well and Pump Testing
Spinner Logging
Mechanical Seals, repair
Welding Services, Pipe Fitting
Custom Fabricating
Machine Shop Services
Complete pump rebuilds
Booster Pump Repair
Air Compressor Repair
Tank Replacements
Concrete work
Sewage Pump, Repair
Gear Box and Gear Drive Repairs
General Steel Fabrication, gates, etc.
Shop Capabilities/Facilities:

We want to provide our customer with a long-term solution that is efficient and reliable while being the best value. Our facilities are conveniently located right off the I-60 Freeway and Grant Street. Address is 2205 W. Grant Street, Phoenix, AZ 85009. Southwest has a shop (approx. 5500 sqft.) with (4) horizontal lathes that have the capability for preforming work from ¼ inch up to 30 inch in diameter. We also have (2) mills and a drill press able to drill into heads if needed. There are (3) machinists in the shop full time. The head machinist has been machining in the pump industry for over 40 years. (see key personnel for his resume). Every piece of equipment is tagged and labeled. We store the majority of customer’s equipment indoors. Waste water equipment will be stored outdoors in our Southwest yard. Below is a picture of facilities.
Safety, Precautions and Cleanliness
Southwest Water Contractor's number one priority is to provide a safe work environment for our employees and subcontractors, the Owner and its agents, and the general public. Our Project Manager, Superintendent and Safety Coordinator work directly with the City, its Engineers, and Operators during the design and planning phases of each project to identify potential and existing safety issues and hazards and prepare a Site-Specific Safety Plan for each Project prior to the commencement of any work.
Our Company Safety Manual details our philosophy, commitment, practices and policies and is followed by all personnel involved with the Project. When new potential or existing safety issues arise everyone is brought in for training to recognize, act, react, and report appropriately to these new conditions. We only select Subcontractors who share our philosophy and commitment in providing a safe work environment and to protect City employees and the Community.
For the City of Scottsdale work we will be using our Smeal pump rigs that are hydraulically controlled with several safety features. These rigs allow for the operator to have full control of the load while monitoring pressures and weights while in operation. We will steam clean our equipment prior to being used on City of Scottsdale projects. Only NSF approved products will be used in the wells. We will contain bailed oil from the well in approved containers, fill material will be contained on plastic sheeting. Crews will keep the projects sites clean and safe, once work is finished the project manager will inspect the site to confirm that is meets our standards.

**Response Time:**
Our field service response for emergency cases is the same day, we run up to 4 pump crews and have 8 technicians available to troubleshoot problems and make repairs. Our crews and machine shop are available to work nights and weekends when clients require it. At our company even the General Managers will get their hands dirty and perform technician duties when needed. Our team is available 7 days a week 24 hours a day for emergency repairs. The City will hear back from the Project Manager or Assistant within 1 hour of an emergency call. A technician will be available to evaluate the problem within 4 hours and a crew can be onsite to start repairs within 48 hours. On non-emergency projects we will start repairs within 3 working days after receiving notice from the City.

**Key Personnel:**

**Project Managers for the City of Scottsdale**

- **Gabe Tregaskes - Project Manager**
  - Cell/ Emergency Phone: 480-369-0456
  - Email: gabet@swwc.biz

- **Jeffery P. Wold - Senior Project Manager**
  - Cell/Emergency Phone: 480-599-7201
  - Email: jeffwold@swwc.biz

**Jeff Wold - Senior Project Manager**
Jeff has 30 years of water resource design and construction. He has successfully rehabilitated hundreds of wells to include complex cementing projects to seal off poor water quality zones and new well drilling. Jeff Wold is well known in the industry for being a knowledgeable professional that is diligent, detail oriented, honest, and fair. He has a long history of working with the City of Phoenix while being an integral part in the ASR program and construction.

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Gabe Troncales - Project Manager
Gabe has 19 years of experience in the well and pump industry. He started his career machining parts and performing pump repairs. He quickly became a project manager and started serving municipal clients, one of his first clients was the City of Scottsdale. Gabe has been a project manager for over 18 years and enjoys servicing and building relationships with our municipal clients. Gabe is President of the Arizona Water Well Association and a member of the National Groundwater Association. As a Project Manager Gabe will oversee the job from start to finish. He will provide estimates, coordinate scheduling, and coordinate pickups / deliveries and emergency repair work.

Tim Miller - Project/Administration Manager
Tim more than 10 years of professional experience in the groundwater industry in Arizona and a Bachelor Science Degree in Mechanical Engineering, Tim’s experience comes from project managing the design and construction of water wells, monitor wells, pump stations, water treatment equipment, well remediation/chemical treatment, dewatering and pump equipment repairs. He has experience in 15 GPM to 5000 GPM pumps with motors up to 600HP and pump settings as deep as 1300ft. He is also proficient in line shaft turbines with product lube, water lube, water flush and submersibles. Tim worked previously at Weber Water Resources and Layne Christensen.

Mike Richardson - Co-General Manager
Mikes 21 years at National Pump Manufacturer gives him a vast knowledge on how pumps are designed and built. His 18 years at Southwest Waterworks gives him knowledge into real world situations and problems. Mike maintains a high presence in the shop overseeing pumps being torn down, troubleshooting problems and repairs on all pumps. His presence during these phases of work is essential in keeping quality control. Prior to being an owner of Southwest Waterworks Mike worked at National Pump Company from 1978-1999. He worked in all phases of manufacturing and engineering of vertical turbine pump. When he left the company, he was an Executive Vice President in charge of all operations, sales, and engineering for National Pump Company.

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John Bailey - Co-General Manager

John is involved with the day to day operations of the equipment and personnel. John brings 41 years of industry experience on wells and booster pumps. John makes sure that the project is being performed to the client’s specifications. He pushes the staff for results and has high expectations of the pump crews.

Johnny Adame - Lead Pump Rig Operator / Technician

Drill rig helper, Pump Rig operator for submersible and turbine pumps, Crane operator, Backhoe operator, Welder, Fabricator, CDL driver.

Pump Rig operator for submersible and turbine pumps, Crane operator, Welder, Fabricator, CDL driver, Backhoe operator install pipelines and valves.

1999- Present  Southwest Waterworks Contractors Inc.  Phoenix, Arizona
Pump Rig operator for submersible and turbine pumps, Crane operator, Welder, Fabricator, CDL driver, Backhoe operator, pipeline repairs, and assist with all field staff supervision. Provide technical guidance and inspect work performed by teammates.

David Silva – Pump Rig Operator/ Technician

Pump rig operator for submersible and turbine pumps, crane operator, welder

2012-2017  Pajoma Irrigation District
Field Operations Manager, schedule and coordinate work for crews, identify needed Equipment and materials. Pump Rig Operator.

2017-Present  Southwest Waterworks
Pump rig operator for submersible and turbine pump, crane operator, welder. Lead and train pump crew.

Jose Gurrea – Pump Rig Operator / Technician

2005 - 2011  Layne Western Chandler, Arizona
Worked as second man/ operator on a pump rig performing all job functions. Types of Pumps pulled include vertical turbine pumps, submersible pumps, and booster pumps.

2012 - Present  Southwest Waterworks Contractors, Inc.  Phoenix, Arizona

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Pump rig operator pulling vertical turbine pumps, submersible pumps and booster Pumps. Capable of troubleshooting and fixing problems that arise with pump units, testing, pump rebuilds, splices, welding, rig operation, crane operation. Ability to direct pump crew while following safety procedures.

**Jesus Herrera (Chewey) – Machinist Supervisor**
Oversees the machine shop on a daily basis. His vast knowledge of pumps and machine work is second to none in our Industry. He is up to any challenge and can fabricate just about anything. Chewey has been doing this work for over 40 years. He supervises 1 machinist and 1 shop laborer. Interprets blueprints, sketches and verbal requests on fabricating products using a variety of lathe, milling machines, welders and miscellaneous equipment to make: head shafts, stretch tubes, discharge head flanges, tension bearing assembly, bowl shafts and line shafts.

**Curtis G. Harshbarger – Electrical Manager**
Electrical manager and service work along with design and engineering of control panels. Specializing in soft starters and VFD’s. System troubleshooting including, control valves, pumps and equipment.
Curt’s training in the electrical field has included residential, commercial, industrial, and mining. His preferred positions have been in the heavy industrial electrical and mechanical areas. Curt have been fortunate to have the opportunity to have a wide range of skill building positions including management positions, maintenance positions, electrical trouble shooting and the shop fabrication of custom motor control units. I am a progressive personality that prides myself on the completion of a project under budget and under allowed time. He is a problem solver and use this skill as a tool to complete the personal goals that I set on any given project. As a supervisor/manager for many years he has excellent organizational skills and exceptional inter-personal skills to carry out any given task with excellent results. Curt is production oriented and cost effective disciplined but will not sacrifice the safety of myself or others to realize a goal. Curt’s personal work standard is “almost is not an acceptable answer, and that you must demand the best of yourself and others to be able to achieve the best results”.

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Project Approach

The project manager will discuss the complete scope of work for each project with the City prior to starting work. This will allow us to identify the Cities’ expectations and allows Southwest Waterworks to provide any cost savings ideas. Once we have an agreed scope, we will provide a cost estimate to perform the work and provide the expected completion time. We will also bring up any potential factors that could impact the schedule and modifications, this helps minimize any surprises that could arise. Our project manager will be heavily involved in the daily activities that are performed. The project manager will coordinate the start date with the City and meet with the crew on site prior to any work taking place to convey the Cities’ expectations. The project manager will then personally inspect the components once the equipment has been pulled and provide photographs to the City. He will be on site during the well video and oversee the repairs that are performed in the shop. He will engineer, order, and inspect materials as they arrive to verify the parts are correct and meet specifications. The project manager will stay in contact with the City and provide daily updates while on site, email weekly progress reports and any reports that are needed including completion reports. He will be involved with generating the invoice to the City. The project manager will be available by phone 24 hours a day 7 days a week. We have found that having one person responsible for the project helps prevent any miscommunication or confusion.

Industry Knowledge

Southwest has over 100 years of knowledge working in the well pump industry. Of that 100+ years, Gabe, Jeff and Tim have 20 years combined working with Scottsdale on wells and booster pumps. We are committed to providing the highest level of service. Members of our company are currently servicing cities of Maricopa County including Phoenix, Gilbert, Mesa, Queen Creek, Avondale, Goodyear, Buckeye and Chandler. We are familiar with the City’s challenges when it comes to water wells and pump systems. We are ready for the challenges that may head our way and we are confident that we will prevail together as a team. We serve our clients, partners, and each other fully, selflessly and completely and only involve ourselves in projects, activities and conversations that can truly add value to another individual. We truly believe in providing the best solutions for our clients and we do not waiver from that philosophy.
Equipment Lists:

Field Equipment:
✓ Sterling Flatbed Truck rated for 54,000 lbs.
✓ 50 Ton Smeal Pump Rig
✓ 40 Ton Smeal Pump Rig
✓ 27 Ton General Machine Pump Rig
✓ 20 Ton Cooper Pump Rig
✓ 6 Ton Smeal Pump Rig
✓ 22 Ton Truck Mounted JLG Hydraulic Crane- 90’ boom
✓ 12 Ton Truck Mounted RO Hydraulic Crane
✓ 6 Ton Truck Mounted RO Hydraulic Crane
✓ 4 Ton Truck Mounted Hydraulic Crane
✓ Freightliner Mechanics truck with 3-ton Liftmoore Crane
✓ (4) ¾ ton Pickup Trucks
✓ (2) 4x4 ¾ ton Pickup Trucks
✓ (2) ¾ ton Service Body Truck
✓ 1 ton Service Body Truck
✓ 1-ton Electrical Service Body Truck
✓ 2-ton Electrical Bucket Truck
✓ 25’ Flat-bed Trailer
✓ 29’ Flat-bed Trailer

Field Equipment:
✓ (3) Miller Diesel Portable Welder
✓ Ingersoll Rand 600 CFM Air Compressor (for air lifting).
✓ 400 HP VFD Trailer for Test Pumping
   All required support equipment and tooling for cable tool drill rigs
   (Ballers, bits, scows, brushes with surge blocks, upset tubing, and piping for air lifting.)
   All Required support equipment and tooling for pump rigs.
✓ Shuntech STUF - 200H Handheld Ultrasonic Flowmeter
✓ Heron Water Level Meter

Shop Equipment:
✓ Capabilities to fabricate and machine all components required for pump repairs and special tooling for
  rigs.
✓ (3) Engine Lathes
✓ (2) Mills
✓ One Floor-mounted Drill Press
✓ Wire-feed Welder and Plasma Torch
✓ Electrical Control Shop
✓ Fabrication Shop
✓ Sand Blaster

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Warranty

Here at Southwest Waterworks our goal is to do the job right the first time on time, with proper planning and standardizing equipment we have very few warranties per year. If a warranty consideration arises the project manager will meet the City representative onsite and will access the equipment prior to being worked on, once the equipment is disassembled and inspected we will invite the City to inspect the materials with us and determine if it should be covered under warranty. Our standard warranty is 1 year for parts and labor.

Exceptions

On the pricing proposal page 6 of 7 Line items D./ E. / F. Regarding Abandonments, the pricing provided is estimated for labor and equipment only, we do not now the depth or condition of the wells to be abandoned. This makes it impossible to figure out the amount of cement or grout that is needed to fill the well, also we do not know if the well will be located in a WQRF zone. Cement grout is a large expense in the abandonment process. For these reasons we will provide estimates using the contracted labor rates for abandonment on a case by case basis once a well video has been performed.

Letter of Recommendation

As City of Phoenix Hydrogeologist for 11 years (2006–2017), I worked closely with Southwest Waterworks Contractors (Southwest) on various well equipping and well rehabilitation projects. The service provided by Southwest was of highest quality and within budget. The key to their success is their ability to understand the client's needs, streamlining the installation process, working safely, and setting realistic expectations on the schedule. I would continue to use Southwest because they consistently deliver high quality work that will either meet or exceed client expectations. Gary M. Gin, R.G. - Vice President of Leonard Rice Engineers.

As the Town of Queen Creek Capital improvements Manager and Inspections, serving for 15 years combined in these 2 capacities, I have been the Towns' point of contact with Southwest Waterworks Contractors on various well equipping and rehab projects. The service provided by Southwest is high quality and have they have been able to meet needs within our scheduled time frames. We have an excellent relationship with Gabe Tregaskes who has worked with us work through all of our projects. We currently have several projects underway with them and would recommend them to anyone. Kenny Secrist- Town of Queen Creek, CIP Manager.

A list of References has been provided and is included in the RFP documents.
The Unit Prices listed on the pricing proposal forms for Tables 1 through 4, shall be inclusive and include all pertinent additional fees normally associated with this type of service. This shall include at minimum, but not limited to labor, materials, equipment, clean-up, transportation, environmental fees, etc. No additional charges beyond the quoted unit price (except applicable sales tax) shall be allowed, unless authorized by the Contract Administrator before final invoicing.

NOTICE: Offeror's are strongly encouraged to read and understand the Consumer Price Index (CPI) Section. Renewals with allowable price increases will strictly be based on the CPI percentage (%) rate for each applicable renewal.

### PRICING SUMMARY (Tables 1-4):

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<th>TABLE</th>
<th>DESCRIPTION</th>
<th>TOTAL BID COST EXCLUDING TAX</th>
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<td>2 (A-G)</td>
<td>Personnel Rates</td>
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<td>3 (A-F)</td>
<td>Pump Rig Services</td>
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<td>Well Maintenance Activities</td>
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<td>$1,492,015</td>
</tr>
</tbody>
</table>

**TAXES**

1. Do not include any use, or federal excise tax in your bid. The City is exempt from the payment of federal excise tax and will add use tax as applicable.

### ADDENDA

The Bidder hereby acknowledges that his bid/proposal pricing is based on all of the addenda that were issued by the City prior to the opening of this bid/proposal.

**NO BID:** If no bid please state reason:

COMPANY NAME: **Southwest Waterworks Contractors PLLC**
### TABLE 1 - TRANSPORTATION & SERVICE CHARGES (Includes Operators/Crew)

<table>
<thead>
<tr>
<th>ITEM</th>
<th>PUMP WORK</th>
<th>ANNUAL ESTIMATED HOURS</th>
<th>UNIT PRICE/ HOUR</th>
<th>EXTENDED COST</th>
</tr>
</thead>
<tbody>
<tr>
<td>A.</td>
<td>Boom truck with one operator (to/ from site)</td>
<td>400</td>
<td>$95</td>
<td>$38,000</td>
</tr>
<tr>
<td>B.</td>
<td>Semi-Tractor and flatbed trailer with driver</td>
<td>200</td>
<td>$95</td>
<td>$19,000</td>
</tr>
<tr>
<td>C.</td>
<td>Rig, Boom truck and Crew (to/ from site) or (to/ from shop)</td>
<td>150</td>
<td>$245</td>
<td>$36,750</td>
</tr>
<tr>
<td>D.</td>
<td>Crew Only (to/ from site with rig in-place)</td>
<td>75</td>
<td>$200</td>
<td>$15,000</td>
</tr>
<tr>
<td>E.</td>
<td>Parts and Materials to/from site on flatbed/pickup truck</td>
<td>400</td>
<td>$85</td>
<td>$34,000</td>
</tr>
<tr>
<td>F.</td>
<td>Vibration Analysis</td>
<td>75</td>
<td>$450</td>
<td>$33,750</td>
</tr>
</tbody>
</table>

### ITEM | PUMP WORK | ANNUAL ESTIMATE | UNIT PRICE/ HOUR | EXTENDED COST |
<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>G.</td>
<td>Well video, to/from site, includes written report of well video and one copy of the DVD or USB drive of well video</td>
<td>300</td>
<td>$500</td>
<td>$150,000</td>
</tr>
<tr>
<td>H.</td>
<td>Pump Efficiency Test</td>
<td>40</td>
<td>$300</td>
<td>$12,000</td>
</tr>
</tbody>
</table>

**TABLE 1 TOTAL (PUMP WORK A – H):** $340,750

**COMPANY NAME:** Southwest Waterworks Contractors PM LLC

02/21/2016 - Doc #1712813-v3
ODS RFP Template.
## Table 2 - Personnel Rates

<table>
<thead>
<tr>
<th>Item</th>
<th>Job Titles</th>
<th>Type</th>
<th>Estimated Annual Hours</th>
<th>Unit Price Hourly Rate</th>
<th>Extended Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>A1</td>
<td>Lead Field Labor</td>
<td>Regular</td>
<td>700</td>
<td>$ 75</td>
<td>$ 8,250</td>
</tr>
<tr>
<td>A2</td>
<td>Lead Field Labor</td>
<td>Weekend, Holiday and After Hours</td>
<td>100</td>
<td>$ 25</td>
<td>$ 2,500</td>
</tr>
<tr>
<td>B1</td>
<td>Field Labor</td>
<td>Regular</td>
<td>700</td>
<td>$ 50</td>
<td>$ 35,000</td>
</tr>
<tr>
<td>B2</td>
<td>Field Labor</td>
<td>Weekend, Holiday and After Hours</td>
<td>100</td>
<td>$ 100</td>
<td>$ 10,000</td>
</tr>
<tr>
<td>C1</td>
<td>Shop Labor</td>
<td>Regular</td>
<td>1,000</td>
<td>$ 75</td>
<td>$ 75,000</td>
</tr>
<tr>
<td>C2</td>
<td>Shop Labor</td>
<td>Weekend, Holiday and After Hours</td>
<td>2,000</td>
<td>$ 75</td>
<td>$ 150,000</td>
</tr>
<tr>
<td>D1</td>
<td>Machine Shop/Welding Labor</td>
<td>Regular</td>
<td>700</td>
<td>$ 95</td>
<td>$ 1,015,000</td>
</tr>
<tr>
<td>D2</td>
<td>Machine Shop/Welding Labor</td>
<td>Weekend, Holiday and After Hours</td>
<td>100</td>
<td>$ 175</td>
<td>$ 17,500</td>
</tr>
<tr>
<td>E1</td>
<td>Electrician</td>
<td>Regular</td>
<td>200</td>
<td>$ 95</td>
<td>$ 19,000</td>
</tr>
<tr>
<td>E2</td>
<td>Electrician</td>
<td>Weekend, Holiday and After Hours</td>
<td>20</td>
<td>$ 120</td>
<td>$ 2,400</td>
</tr>
<tr>
<td>F1</td>
<td>Mechanic</td>
<td>Regular</td>
<td>100</td>
<td>$ 95</td>
<td>$ 9,500</td>
</tr>
<tr>
<td>F2</td>
<td>Mechanic</td>
<td>Weekend, Holiday and After Hours</td>
<td>25</td>
<td>$ 175</td>
<td>$ 4,375</td>
</tr>
<tr>
<td>G1</td>
<td>Supervisor</td>
<td>Regular</td>
<td>600</td>
<td>$ 175</td>
<td>$ 105,000</td>
</tr>
<tr>
<td>G2</td>
<td>Supervisor</td>
<td>Weekend, Holiday and After Hours</td>
<td>200 Hours</td>
<td>$ 125</td>
<td>$ 25,000</td>
</tr>
</tbody>
</table>

**Table 2 Total (Personnel Rates A - G):** $514,025
Price must be inclusive of all costs, including but not limited to, direct and indirect costs for labor, overhead, materials, tools, equipment, travel, mobilization, demobilization.

**TABLE 3 - PUMP RIG SERVICES** (removing / re-installing well, with a three-man crew)

<table>
<thead>
<tr>
<th>Item</th>
<th>DESCRIPTION</th>
<th>TYPE</th>
<th>ESTIMATED ANNUAL HOURS</th>
<th>UNIT PRICE HOURLY RATE</th>
<th>EXTENDED COST</th>
</tr>
</thead>
<tbody>
<tr>
<td>A1.</td>
<td>Pump Rig (5-12 ton)</td>
<td>Regular On-Site</td>
<td>100</td>
<td>$50</td>
<td>$5,000</td>
</tr>
<tr>
<td>A2.</td>
<td>Pump Rig (5-12 ton)</td>
<td>Weekend, Holiday and After Hours On-Site</td>
<td>100</td>
<td>$50</td>
<td>$5,000</td>
</tr>
<tr>
<td>B1.</td>
<td>Pump Rig (13-29 ton)</td>
<td>Regular On-Site</td>
<td>700</td>
<td>$100</td>
<td>$70,000</td>
</tr>
<tr>
<td>B2.</td>
<td>Pump Rig (13-29 ton)</td>
<td>Weekend, Holiday and After Hours On-Site</td>
<td>100</td>
<td>$100</td>
<td>$10,000</td>
</tr>
<tr>
<td>C1.</td>
<td>Pump Rig (30-48 ton)</td>
<td>Regular On-Site</td>
<td>1,000</td>
<td>$100</td>
<td>$100,000</td>
</tr>
<tr>
<td>C2.</td>
<td>Pump Rig (30-48 ton)</td>
<td>Weekend, Holiday and After Hours On-Site</td>
<td>2,000</td>
<td>$100</td>
<td>$200,000</td>
</tr>
<tr>
<td>D1.</td>
<td>Pump Rig (50 ton &amp; larger)</td>
<td>Regular On-Site</td>
<td>700</td>
<td>$100</td>
<td>$70,000</td>
</tr>
<tr>
<td>D2.</td>
<td>Pump Rig (50 ton &amp; larger)</td>
<td>Weekend, Holiday and After Hours On-Site</td>
<td>100</td>
<td>$100</td>
<td>$10,000</td>
</tr>
<tr>
<td>E.</td>
<td>Backhoe</td>
<td></td>
<td>40</td>
<td>$75</td>
<td>$3,000</td>
</tr>
<tr>
<td>F.</td>
<td>Skip Loader</td>
<td></td>
<td>40</td>
<td>$75</td>
<td>$3,000</td>
</tr>
</tbody>
</table>

**TABLE 3 TOTAL (PUMP RIG SERVICES A – F)**

$486,000
TABLE 4 - WELL MAINTENANCE ACTIVITIES

<table>
<thead>
<tr>
<th>Item</th>
<th>DESCRIPTION</th>
<th>TYPE</th>
<th>ESTIMATED ANNUAL HOURS</th>
<th>UNIT PRICE HOURLY RATE</th>
<th>EXTENDED COST</th>
</tr>
</thead>
<tbody>
<tr>
<td>A</td>
<td>Well Rig Services</td>
<td>Regular On-Site</td>
<td>12</td>
<td>$300</td>
<td>$3,600</td>
</tr>
<tr>
<td>B</td>
<td>Well Rig Services</td>
<td>Weekend, Holiday and After Hours On-Site</td>
<td>10</td>
<td>$350</td>
<td>$3,500</td>
</tr>
<tr>
<td>C</td>
<td>Sonar Jet</td>
<td></td>
<td>4</td>
<td>$350</td>
<td>$1,400</td>
</tr>
<tr>
<td>D</td>
<td>Abandonment of well with 12&quot; casing</td>
<td></td>
<td>2</td>
<td>$10,000</td>
<td>$20,000</td>
</tr>
<tr>
<td>E</td>
<td>Abandonment of well with 24&quot; casing</td>
<td></td>
<td>2</td>
<td>$12,000</td>
<td>$24,000</td>
</tr>
<tr>
<td>F</td>
<td>Abandonment of well with anything over 24&quot; casing</td>
<td></td>
<td>2</td>
<td>$12,000</td>
<td>$24,000</td>
</tr>
</tbody>
</table>

TABLE 4 TOTAL (WELL MAINTENANCE ACTIVITIES A - F) $78,240

Indicate the time of the day, and the days of the week that will constitute overtime pay charges. (Weekend, Holiday, and After Hours)

COMPANY NAME: Southwest Waterworks Contractors Pte Lte
TABLE 6 - MATERIALS & OUTSIDE SERVICE RATES (Mark-Up Costs)

The City of Scottsdale will reimburse the "Total Mark-Up % Rate" indicated below, for all Materials and Outside Services throughout the term of the contract.

- Parts to be fabricated by contractor shall be quoted before use in repairs for City of Scottsdale.
- No markups will be paid on delivery charges for parts shipped to Contractor or for unauthorized outside labor.
- Contractor shall provide evidence of purchased price for all repair parts to be marked up.
- Contractor shall provide a firm quote for all purchased repair parts and receive a written confirmation from the City before ordering.

EXAMPLE: If a bearing is invoiced to your company at $10.00 and your total mark-up percentage rate was 1.15%, your billing to the City would be $11.50. FORMULA: ($10 \times 1.15\% = $11.50).

<table>
<thead>
<tr>
<th>MATERIALS</th>
<th>Mark Up Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>A. Materials will be billed at your invoice cost multiplied by your mark-up % indicated in this bid. Indicate your mark-up percentage for materials.</td>
<td>25 %</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>OUTSIDE SERVICES</th>
<th>Mark Up Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>B. Outside services include subcontracted work and motor repairs, to will be billed at your invoice cost multiplied by your mark-up % indicated in this bid. Indicate your mark-up percentage for outside services.</td>
<td>25 %</td>
</tr>
</tbody>
</table>

COMPANY NAME: Southwest Waterworks Contractors PM, Inc.
REQUEST FOR PROPOSAL # 18RP028
WATER WELLS AND PUMP MAINTENANCE AND REPAIR SERVICES

ADDENDUM #1
APRIL 12, 2019

NOTICE TO ALL BIDDERS AND PLAN HOLDERS

The Solicitation is amended by the following clarifications/changes/additional information. If any provision in this Addendum conflicts with any existing provisions in the Solicitation, this Addendum will control. All other terms, conditions, and provisions of the Solicitation remain in effect as published.

BID SUBMITTAL DEADLINE

The submittal due date and time remains 3:00 P.M., LOCAL TIME, APRIL 26, 2019 and is NOT CHANGED BY THIS ADDENDUM.

1. CONTRACTOR QUESTIONS AND ANSWERS

The following are the Questions and Answers and additional information that were brought up as a result of the Pre-Bid meeting on April 5, 2019:

Q1 Will there be multiple awards, and if so, how many?

A1 The City hopes to award at least two (2) possibly three (3) contracts.

Q2 How many anticipated well repairs this year?

A2 One (1) possibly two (2).

Q3 Will one company need to quote on both potable & waste water items?

A3 Yes.

Q4 Is the City still rebuilding seals on their own?

A4 Yes.
4. **ATTACHMENTS**

Pre-bid Attendance Register

By signing and submitting a Bid or Proposal, the Bidder/Proposer is acknowledging that they will abide by all Addenda issued prior to the opening of the Bids/Proposals and agreeing that all pricing takes into account all such Addenda.

**END OF ADDENDUM #1**

Cheryl Champine
Bid & Contract Specialist
champine@scottsdaleaz.gov
<table>
<thead>
<tr>
<th>INDIVIDUAL NAME &amp; EMAIL</th>
<th>COMPANY NAME &amp; ADDRESS</th>
<th>PHONE NUMBER</th>
</tr>
</thead>
<tbody>
<tr>
<td>Amy Crawford</td>
<td>Empire Pump Corp</td>
<td>602-254-3194</td>
</tr>
<tr>
<td>Wes Van Allen</td>
<td>Layne</td>
<td>602-820-1220</td>
</tr>
<tr>
<td>Floyd Manely</td>
<td>Sustainable Water</td>
<td>480-748-7743</td>
</tr>
<tr>
<td>James THRASH</td>
<td></td>
<td></td>
</tr>
<tr>
<td>April Conich</td>
<td>Lieber Water Resources</td>
<td>480-961-1141</td>
</tr>
<tr>
<td>Jason Wolfe</td>
<td></td>
<td></td>
</tr>
<tr>
<td>John Sacala</td>
<td>Waterway Water Resources</td>
<td>480-961-1141</td>
</tr>
<tr>
<td>Mandy Tregaskis</td>
<td>Southwest Waterworks</td>
<td>480-349-0450</td>
</tr>
<tr>
<td>Tim Miller</td>
<td>Southwest Waterworks</td>
<td>480-254-0665</td>
</tr>
<tr>
<td>Tracy Kang</td>
<td>Phoenix Pumps</td>
<td>602-790-3654</td>
</tr>
<tr>
<td>Individual Name &amp; Email</td>
<td>Company Name &amp; Address</td>
<td>Phone Number</td>
</tr>
<tr>
<td>---------------------------</td>
<td>-----------------------------------</td>
<td>--------------</td>
</tr>
<tr>
<td>Jim Lowry</td>
<td>17061 S 247th St</td>
<td>480 607 1587</td>
</tr>
<tr>
<td>Email: Jim.Lowry@</td>
<td>916 E Main St</td>
<td></td>
</tr>
<tr>
<td></td>
<td>123 Main St</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Nicholas Svorvskovic</td>
<td>Hose Solutions Inc</td>
<td>480 607 1507</td>
</tr>
<tr>
<td>Email: Nicholas.Svorvskovic</td>
<td>9710 E Sonnabend Dr.</td>
<td></td>
</tr>
<tr>
<td></td>
<td>123 Sonnabend Dr.</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cheryl Cheng</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Email:</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Lyn Guadagni</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Email:</td>
<td></td>
<td></td>
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</tr>
</tbody>
</table>
OFFER AND ACCEPTANCE
City of Scottsdale
Purchasing Division
9191 E. San Salvador Dr.
Scottsdale, AZ 85256
Phone: 480-312-5700 - Fax: 480-312-5701

SOLICITATION # 19RP028  SOLICITATION TITLE: Water Wells and Pump Maintenance and Repair Services

OFFER

TO THE CITY OF SCOTTSDALE:
The undersigned hereby offers and agrees, in accordance with the undersigned’s written offer submitted in response to this solicitation, to furnish the material and/or service(s) in compliance with all terms, conditions, specifications, scope of work, and addendums in the solicitation listed above, including written exceptions that are subject to the approval of the City prior to acceptance. The undersigned agrees that the entire solicitation listed above is hereby incorporated by reference as if fully set forth herein.

The Offeror’s signature on this Offer form certifies that he has read, understands and will comply with all terms, conditions and specifications stated in all documents constituting the solicitation. The bidder also certifies it is in compliance with the Non-Collusion and all Federal and Arizona State Immigration Laws.

OFFER MADE - COMPANY INFORMATION

FOR CLARIFICATION OF THIS OFFER, CONTACT:

Company Name: Southwest Hunter Works
Contractor’s Printed Name: Gabi Tengashes
Address: 2200 W. Grant St.
City: Phoenix State: AZ Zip: 85015
Signature for Offeror
Date: 4/27/22
Phone: 480-364-0454
Fax: 602-478-1855
E Mail: Gabet@azcentral.com

Printed Name and Title of Authorized Signatory

Federal Employer Tax ID # or SSN as per W-9 Statement: City, State, Zip (if different from Company info)

ACCEPTANCE OF OFFER, NOTICE OF CONTRACT AWARD
(for City of Scottsdale Use Only)

The Contractor’s offer is hereby accepted by the City of Scottsdale. The Contractor is now bound to sell the materials and/or service(s) and perform based upon the above solicitation, including all terms, conditions, specifications, scope of work, and addendums contained in the solicitation, as well as any written exceptions that have been separately accepted by the City.

This contract shall henceforth be referred to as Contract #19RP028.

The contract consists of the following documents: 1) Solicitation #19RP028 and all addendums (if applicable) as issued by the City; 2) The Contractor’s response to the City’s solicitation; 3) This signed offer and acceptance and any other applicable contractual agreements; 4) All written exceptions and/or modifications to the solicitation requirements as agreed to by the City and the Contractor as per attachment, dated.

The Contractor is hereby cautioned not to commence any billable work or provide any material or service under this contract until the Contractor receives a purchase order document from the City.

The Contractor must provide the following checkable items within ten (10) calendar days from the date of this Acceptance of Offer, Notice of Contract Award in order for the City to issue the required Purchase Order: Payment Bond Performance Bond, Insurance Certificate(s), I.R.S. Form W-9/Taxpayer ID No. & Certification, other documentation as identified. If the Contractor fails to furnish the required documents within the stated ten (10) calendar days, they may be considered in default and may be at risk of forfeiture of any applicable Bid Bond posted. All required documents are to be sent to the Bid & Contract Specialist listed in the solicitation.

This document has been approved as to form on the 22nd day of July, 2012 by the City Attorney and is on file with the City Clerk. It need not be submitted to the City Attorney for approval unless the form document is altered.

Risk Management has reviewed and approved as to form: ______________________, 201 by City of Scottsdale Risk Management Director

Recommended award approved: ______________________, 201
by City of Scottsdale Contract Administrator

City of Scottsdale, a municipal corporation Offer Accepted and Awarded this ______ day of __________, 201

Robert Schoppa
Or Designee
As City of Scottsdale Purchasing Director

02/13/2013 - Doc #17120130827
C00 RFP Template
Bidder shall respond to each of the questions below by checking the appropriate box and provide supplemental information as needed. Failure to fully and truthfully disclose the information required by this disclosure form may result in the disqualification of your submittal from consideration or termination of the contract, once awarded.

**Debarment / Suspension Information** – Has the Respondent or any of its principals been debarred or suspended from contracting with any public entity?

- [ ] YES  
- [x] NO

If "YES", in an attachment to this form identify the public entity and the name and current phone number of a representative of the public entity familiar with the debarment or suspension and state the reason for or circumstances surrounding the debarment or suspension, including but not limited to the period of time for such debarment or suspension.

**Surety Information** – Has the Respondent or any of its principals ever had a bond or surety cancelled or forfeited?

- [ ] YES  
- [x] NC

If "YES", in an attachment to this form identify the name of the bonding company, date, amount of bond and reason for such cancellation or forfeiture.

**Bankruptcy Information** – Has the Respondent or any of its principals ever been declared bankrupt or filed for protection from creditors under State or Federal proceeding in the last seven (7) years?

- [ ] YES  
- [x] NO

If "YES", in an attachment to this form identify the date, court, jurisdiction, case number, amount of liabilities and amount of assets.

**Signature**

**Title**  

**Date**

**COMPANY NAME:** Southwest Waterworks Construction PM LLC
BIDDER LITIGATION DISCLOSURE FORM

WATER WELLS AND PUMP MAINTENANCE AND REPAIR SERVICES
RFP #19RP028

Bidder shall respond to each of the questions below by checking the appropriate box and provide supplemental information as needed. Failure to fully and truthfully disclose the information required by this disclosure form may result in the disqualification of your submittal from consideration or termination of the contract, once awarded.

Have you or any member of your Firm or Team to be assigned to this contract ever been indicted or convicted of a felony or a misdemeanor involving theft or moral turpitude in the last five (5) years?

☐ YES  ☒ NO

Have you or any member of your Firm or Team to be assigned to this contract ever been terminated (for cause or otherwise) from any work being performed for the City of Scottsdale or any other Federal, State or Local Government?

☐ YES  ☒ NO

Have you or any member of your Firm or Team to be assigned to this contract ever been involved in any claim or litigation with the City of Scottsdale or any other Federal, State or Local Government during the last ten (10) years?

☐ YES  ☒ NO

If you answered "YES", to any of the above questions, in an attachment to this form, please indicate the name(s) of the person(s), the nature, and status and/or outcome of the information, indictment, conviction, termination, claim or litigation, as applicable.

Signature

Title

Printed Name

Date

COMPANY NAME: Southwest Waterworks Construction PMP LLC

02/21/19 - Doc #1712139-v5
CDS RFP Template
REFERENCES

WATER WELLS AND PUMP MAINTENANCE AND REPAIR SERVICES
RFP #19RP028

List minimum of three (3) Arizona customers, excluding the City of Scottsdale, for whom your company has provided service(s) of a similar scope as this Request for Proposal, during the past three years. Include the length of any contracts listed. Offerors may make multiple copies of this document as needed.

The following questions are asked to enable the evaluation team to assess the qualifications of Offerors under consideration for final award. This information may or may not be a determining factor in award of this solicitation.

Company Name: Town of Gilbert
Company Address: 2500 E. Guadalupe
City/State/Zip: Gilbert AZ 85234
Contact Person: Bryan Galvin Telephone #: 480-508-5331
Email: Bryan.Galvin@gilbertaz.gov Date of Service:
Type of Service Provided: Well and Pump Booster

Company Name: Town of Queen Creek
Company Address: 22558 S. Ellsworth Rd.
City/State/Zip: Queen Creek AZ 85142
Contact Person: Kenny Secrist Telephone #: 480-794-5500
Email: Kenny.Secrist@queencreek.org Date of Service:
Type of Service Provided: Well and Pump Booster

Company Name: City of Surprise
Company Address: 11200 N. Civic Center Place
City/State/Zip: Surprise AZ 85374
Contact Person: Lee Lambert Telephone #: 623-333-3032
Email: Lee.Lambert@surpriseaz.gov Date of Service:
Type of Service Provided: Well Pump

YOUR COMPANY NAME: Southwest Waterworks Contractors (M) LLC
<table>
<thead>
<tr>
<th>NAME</th>
<th>LICENSE</th>
<th>ADDRESS</th>
<th>CONTACT PERSON/TELEPHONE</th>
<th>EMAIL ADDRESS</th>
<th>EXTENT OF WORK</th>
</tr>
</thead>
<tbody>
<tr>
<td>Hoover Drilling</td>
<td>315429</td>
<td>P.O. Box 12590 Casa Grande Az 85130</td>
<td>Tom Hoover 828-251-1449</td>
<td><a href="mailto:Tommy@hooverdrilling.com">Tommy@hooverdrilling.com</a></td>
<td>Well Casing Cleaning - Drilling</td>
</tr>
<tr>
<td>Well Scan</td>
<td></td>
<td>2134 W. Cholla Trail Tucson Az 85749</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Longmire Well Services</td>
<td></td>
<td>P.O. Box 369 Wilcox Az 85344</td>
<td>Cheryl Wood 602-704-7531</td>
<td><a href="mailto:Cheryl.wss@gmail.com">Cheryl.wss@gmail.com</a></td>
<td>Well Videos</td>
</tr>
<tr>
<td>JJJ Well Services LLC</td>
<td>315782</td>
<td>9810 N. Faloka Dr Casa Grande Az 85137</td>
<td>Nathan Reveles 480-603-7083</td>
<td></td>
<td>Well Casing Cleaning - Drilling</td>
</tr>
</tbody>
</table>
BIDDER QUESTIONNAIRE - COMPANY INFORMATION

WATER WELLS AND PUMP MAINTENANCE AND REPAIR SERVICES

RFP #19RP028

COMPANY INFORMATION

Company Local Office Physical Address: 2208 W. Grant St, Phoenix AZ 85009
Office Daytime Phone Number: 602-442-1110
Office Fax Number: 602-442-1115
Telephone Ordering Phone Number(s):
Company Email Address: Gabe@swcc-biz
Company Operating Hours (Monday – Friday):
10:00am - 11:00pm
11:00am - 1:00pm
Company Hours (Saturday):
NAME OF MAIN CONTACT (assigned to this contract)
Gabe Trageser
Office Phone Number of Main Contract: 602-442-1110
Cellular Phone Number of Main Contact: 480-819-0456 Primary
Email of Main Contact: Gabe@swcc-biz
NAME OF COMPANY MANAGER
John Bailey
Office Phone Number of Company Manager: 602-442-1110
Email of Company Manager: Johnbo@swcc-biz
After Hour/Emergency Phone Number(s):
480-819-0456
480-284-0868
Signature:
Printed Name: Tim Miller
Title: Project and Account Manager
Company: Southwest Waterworks Constructors, Inc./LLC

02/21/2019 Doc#17129139-03
CDS RFP Template
### EQUIPMENT / VEHICLES / TRUCKS:

**VEHICLES:** List and describe all Vehicles/Trucks to be utilized under the performance of this contract. Please provide all of the information requested in the column headings below.

The contractor shall have a minimum the following equipment at the time of bid submittal.

<table>
<thead>
<tr>
<th>VEHICLE DESCRIPTION</th>
<th>YEAR</th>
<th>MAKE</th>
<th>MODEL</th>
<th>LIC PLATE #</th>
</tr>
</thead>
<tbody>
<tr>
<td>1) One (1) truck mounted crane (lift 800 H.P.) (per Section A.2)</td>
<td>1991</td>
<td>R/D</td>
<td>12 Ton</td>
<td>CL31339</td>
</tr>
<tr>
<td>2) One (1) crane truck with a minimum 90' boom (per Section A.2)</td>
<td>1997</td>
<td>JL G</td>
<td>20 Ton</td>
<td>CL70895</td>
</tr>
<tr>
<td>3) Three (3) Pump Rigs (per Section A.2)</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>3A) One (1) up to 1200 feet</td>
<td>1989</td>
<td>SMEAL</td>
<td>R50</td>
<td>CL20001J</td>
</tr>
<tr>
<td>3B1) Two (2) up to 800 feet</td>
<td>2006</td>
<td>SMEAL</td>
<td>R40</td>
<td>CK07877</td>
</tr>
<tr>
<td>3B2)</td>
<td>1984</td>
<td>National</td>
<td>25T</td>
<td>CF71841</td>
</tr>
<tr>
<td>4) Three (3) service trucks for transporting materials</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>4A1)</td>
<td>2003</td>
<td>Sterling</td>
<td>H4460</td>
<td>CH89048</td>
</tr>
<tr>
<td>4B2)</td>
<td>2003</td>
<td>Ford</td>
<td>F250</td>
<td>CL31230</td>
</tr>
<tr>
<td>4B3)</td>
<td>2017</td>
<td>Chevy</td>
<td>2500</td>
<td>CL31227</td>
</tr>
<tr>
<td>5) One (1) service truck for mechanical repairs</td>
<td>1995</td>
<td>Freightliner</td>
<td>Service</td>
<td>CL31227</td>
</tr>
</tbody>
</table>

**EQUIPMENT:** List and describe all equipment to be utilized on the sites. Please provide all of the information requested in the column headings.

### ADDITIONAL EQUIPMENT LIST:

Provide a separate page(s) with additional listing of Equipment, Vehicles/Trucks that will be utilized in the contract. Include vehicle/equipment (Description, Manufacturer, Brand Name, Model, License Plate, Year/Age, Make, and Model).
STATE OF ARIZONA

Office of the Registrar of Contractors

License No. ROC 322870

This is to certify that:

Southwest Waterworks Contractors PM LLC
DBA (if any)

Having been shown to possess all the necessary qualifications, and having complied with all the requirements of the law, is by order of the Registrar of Contractors duly licensed and admitted to engage in and pursue the business of

A-16 Waterworks

Contractor in the State of Arizona. Given my hand and the seal of the Registrar of Contractors in my office, City of Phoenix, on 2018-12-07

DIRECTOR, ARIZONA REGISTRAR OF CONTRACTORS
April 23, 2019

Melissa Witty
Southwest Waterworks Contractors PM LLC
2205 W. Grant Street
Phoenix, AZ 85009

RE: Principal: Southwest Waterworks Contractors PM LLC
Bid Bond: Ten Percent of Amount Bid (U.C.P. $2,000,000.00)
Obligee: City of Scottsdale, AZ
Water Wells and Pump Maintenance and Repair Services RFP #19RP028

Dear Melissa:

We are pleased to enclose the captioned Bid Bond for Southwest Waterworks Contractors PM LLC for the captioned project written through The Guarantee Company of North America USA effective April 23rd, 2019. Please have an authorized officer execute the Bond, print their title on the applicable lines and have their signature witnessed. The original fully executed Bid Bond documents should be submitted to the applicable governing body with the bid package.

If you have any questions feel free to contact me directly.

Best regards,

William L. Francis

Enclosure: Original Bid Bond
KNOW ALL MEN BY THESE PRESENTS, That we, Southwest Waterworks Contractors PM LLC

as Principal, and The Guarantee Company of North America USA, a corporation duly organized under the laws of the State of Michigan, as Surety, are held and firmly bound unto City of Scottsdale, Arizona

as Obligee, in the sum of Ten Percent of Amount Bid ($10\% ) Dollars for the payment of which Principal and Surety bind ourselves, our heirs, executors, administrators, successors and assigns, jointly and severally.

WHEREAS, Principal has submitted a bid for Water Wells and Pump Maintenance and Repair Services, RFP #19RP028

Project.

NOW, THEREFORE, if the Obligee accepts the bid of the Principal and the Principal enters into a Contract with the Obligee for the Project; or, if the Principal pays the Obligee the amount of this Bond or the difference between Principal's bid and the next lowest bid for the Project, whichever is less: this obligation is null and void, otherwise to remain in full force and effect.

Signed and sealed this 23rd day of April, 2019

Southwest Waterworks Contractors

PM LLC

BY: [Signature]

Principal

ITS: [Signature]

Project and Administration Manager

The Guarantee Company of North America USA

BY: [Signature]

Attorney-In-Fact, William Jungreis

Bid Bond - Rev. 2/20/13

Excellence, Expertise, Experience ... Every time

The Guarantee Company of North America USA
One Tower Square, Suite 1470
Southfield, Michigan 48076
Tel 248-281-0281 • Fax 248-750-0451 • 1-866-328-0567
gena.com
POWER OF ATTORNEY

KNOW ALL BY THESE PRESENTS: That THE GUARANTEE COMPANY OF NORTH AMERICA USA, a corporation organized and existing under the laws of the State of Michigan, having its principal office in Southfield, Michigan, does hereby constitute and appoint

James F. Crystel, Sanford F. Crystel, William Jungreis
Crystal IBC LLC

its true and lawful attorney(s)-in-fact to execute, seal and deliver for and on its behalf as surety, any and all bonds and undertakings, contracts of indemnity and other writings obligatory in the nature thereof, which are or may be allowed, required or permitted by law, statute, rule, regulation, contract or otherwise.

The execution of such instrument(s) in pursuance of these presents, shall be as binding upon THE GUARANTEE COMPANY OF NORTH AMERICA USA as fully and amply, to all intents and purposes, as if the same had been duly executed and acknowledged by its regularly elected officers at the principal office.

The Power of Attorney is executed and may be certified to, and may be revoked, pursuant to and by authority of Article IX, Section 9.03 of the By-Laws adopted by the Board of Directors of THE GUARANTEE COMPANY OF NORTH AMERICA USA at a meeting held on the 31st day of December, 2003. The President, or any Vice President, acting with any Secretary or Assistant Secretary, shall have power and authority:

1. To appoint Attorney(s)-in-fact, and to authorize them to execute on behalf of the Company, and attach the Seal of the Company thereunto, bonds and undertakings, contracts of indemnity and other writings obligatory in the nature thereof; and

2. To revoke, at any time, any such Attorney-in-fact and revoke the authority given, except as provided below.

3. In connection with obligations in favor of the Florida Department of Transportation only, it is agreed that the power and authority hereby given to the Attorney-in-Fact includes any and all consents for the release of retained percentages and/or final estimates on engineering and construction contracts required by the State of Florida Department of Transportation. It is fully understood that consenting to the State of Florida Department of Transportation making payment of the final estimate to the Contractor and/or its assignee, shall not relieve this surety company of any of its obligations under its bond.

4. In connection with obligations in favor of the Kentucky Department of Highways only, it is agreed that the power and authority hereby given to the Attorney-in-Fact cannot be modified or revoked unless prior written personal notice of such Intent has been given to the Commissioner – Department of Highways of the Commonwealth of Kentucky at least thirty (30) days prior to the modification or revocation.

Further, this Power of Attorney is signed and sealed by facsimile pursuant to resolution of the Board of Directors of the Company adopted at a meeting duly called and held on the 6th day of December 2011, of which the following is a true excerpt:

RESOLVED that the signature of any authorized officer and the seal of the Company may be affixed by facsimile to any Power of Attorney or certification thereof authorizing the execution and delivery of any bond, undertaking, contracts of indemnity and other writings obligatory in the nature thereof, and such signature and seal when so used shall have the same force and effect as though manually affixed.

IN WITNESS WHEREOF, THE GUARANTEE COMPANY OF NORTH AMERICA USA has caused this Instrument to be signed and its corporate seal to be affixed by its authorized officer, this 23rd day of February, 2012.

THE GUARANTEE COMPANY OF NORTH AMERICA USA

STATE OF MICHIGAN
County of Oakland

Stephen C. Ruschak, President & Chief Operating Officer
Randall Musselman, Secretary

On this 23rd day of February, 2012 before me came the individuals who executed the preceding instrument, to me personally known, and being by me duly sworn, said that each is the herein described and authorized officer of The Guarantee Company of North America USA; that the seal affixed to said instrument is the Corporate Seal of said Company; that the Corporate Seal and each signature were duly affixed by order of the Board of Directors of said Company.

IN WITNESS WHEREOF, I have hereunto set my hand at The Guarantee Company of North America USA offices the day and year above written.

Cynthia A. Takai
Notary Public, State of Michigan
County of Oakland
My Commission Expires February 27, 2018
Acting in Oakland County

I, Randall Musselman, Secretary of THE GUARANTEE COMPANY OF NORTH AMERICA USA, do hereby certify that the above and foregoing is a true and correct copy of a Power of Attorney executed by THE GUARANTEE COMPANY OF NORTH AMERICA USA, which is still in full force and effect.

IN WITNESS WHEREOF, I have thereunto set my hand and attached the seal of said Company this 23rd day of April, 2019.

Randall Musselman, Secretary
### ASSETS

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and Short-Term Investments</td>
<td>$88,508,407</td>
</tr>
<tr>
<td>Marketable Securities</td>
<td>151,857,941</td>
</tr>
<tr>
<td>Premium and Agents Balances (under 90 days)</td>
<td>5,007,524</td>
</tr>
<tr>
<td>Reinsurance Receivable on paid losses</td>
<td>529,666</td>
</tr>
<tr>
<td>Accrued Interest and Dividends</td>
<td>812,435</td>
</tr>
<tr>
<td>Net Deferred Tax Asset</td>
<td>1,637,933</td>
</tr>
<tr>
<td>Other Assets</td>
<td>1,355,275</td>
</tr>
<tr>
<td><strong>Total Admitted Assets</strong></td>
<td><strong>$249,549,181</strong></td>
</tr>
</tbody>
</table>

### LIABILITIES

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Reserve for Losses and Loss Adjustment Expenses</td>
<td>$9,077,422</td>
</tr>
<tr>
<td>Unearned Premium Reserve</td>
<td>22,744,950</td>
</tr>
<tr>
<td>Accrued Expenses</td>
<td>4,210,825</td>
</tr>
<tr>
<td>Ceded Reinsurance Premiums Payable</td>
<td>1,207,940</td>
</tr>
<tr>
<td>Taxes, Licenses and Fees Payable</td>
<td>374,668</td>
</tr>
<tr>
<td>Federal Income Tax Payable</td>
<td>296,413</td>
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<tr>
<td>Funds Held</td>
<td>9,869,832</td>
</tr>
<tr>
<td>Other Liabilities</td>
<td>1,844,922</td>
</tr>
<tr>
<td><strong>Total Liabilities</strong></td>
<td><strong>$49,626,879</strong></td>
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</table>

### CAPITAL AND SURPLUS

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Common Stock and Paid-In Capital Surplus</td>
<td>$144,020,970</td>
</tr>
<tr>
<td><strong>Total Policyholders’ Surplus</strong></td>
<td><strong>$199,922,202</strong></td>
</tr>
<tr>
<td><strong>Total Liabilities, Capital and Surplus</strong></td>
<td><strong>$249,549,181</strong></td>
</tr>
</tbody>
</table>

State of Michigan  
County of Oakland

Stephen C. Rustchak being duly sworn, says: That he is the President & COO of The Guarantee Company of North America USA; that said company is a corporation duly organized, existing, and engaged in business as a surety by virtue of the laws of the State of Michigan, and has duly complied with all the requirements of the laws of said state applicable to said company and is duly qualified to act as a surety under said laws; that said company has also complied with and is duly qualified to act as a surety under the Act of Congress of July 30, 1947, as amended (6 U.S.C. 613); that the foregoing is a full, true and correct statement of the financial condition of said company on the 31st day of December 2018.

Sworn to before me this 19th day of March 2019.

Cynthia A. Takai, Notary  
Notary Public, State of Michigan  
County of Oakland  
My Commission Expires February 27, 2024  
Acting in Oakland County
CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY): 4/11/2019

This certificate is issued as a matter of information only and confers no rights upon the certificate holder. This certificate does not affirmatively or negatively amend, extend or alter the coverage afforded by the policies below. This certificate of insurance does not constitute a contract between the issuing insurer(s), authorized representative or producer, and the certificate holder.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER
Crystal IBC, LLC
32 Old Slip Pl 17
New York, NY 10005

INSURED
Pumpkin Holdings, LLC
Southwest Waterworks Contractors PM, LLC
150 Belknap Ave., Unit 307
Saddle Brook, NJ 07663

CERTIFICATE NUMBER: 775590440

COVERAGES

<table>
<thead>
<tr>
<th>TYPE OF INSURANCE</th>
<th>LIMITS</th>
</tr>
</thead>
<tbody>
<tr>
<td>COMMERCIAL GENERAL LIABILITY</td>
<td>$1,000,000</td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>TYPE OF INSURANCE</th>
<th>LIMITS</th>
</tr>
</thead>
<tbody>
<tr>
<td>AUTO LIABILITY</td>
<td>$1,000,000</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>TYPE OF INSURANCE</th>
<th>LIMITS</th>
</tr>
</thead>
<tbody>
<tr>
<td>WORKERS' COMPENSATION</td>
<td>$1,000,000</td>
</tr>
</tbody>
</table>

EVIDENCE OF INSURANCE

City of Scottsdale
8191 E, San Silvador Dr.
Scottsdale, AZ 85258

ACORD 25 (2/16/03) The ACORD name and logo are registered marks of ACORD

© 1988-2016 ACORD CORPORATION. All rights reserved.
Request for Taxpayer Identification Number and Certification

Go to www.irs.gov/FormW9 for Instructions and the latest information.

Give Form to the requester. Do not send to the IRS.

1. Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.
   Southwest Waterworks Constructors PM, LLC

2. Business name/Disregarded entity name, if different from above
   N/A

3. Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only one of the following seven boxes.
   □ Individual/sole proprietor or single-member LLC
   □ Semi-corporation
   □ Corporation (C-Corporation, S-Corporation, Partnership)
   □ Trust/estate
   □ Limited liability company. Enter the tax classification (C-Corporation, S-Corporation, Partnership)
   P
   □ Relationship
   □ Other (see instructions)

4. Exemptions (codes apply only to certain entities, not individuals; see instructions on page 5):
   Exempt payee code (if any)
   Exempt from FATCA reporting code (if any)

5. Address (number, street, and apt., or suite no.) See instructions.
   PO Box 8539 (2205 W Grant St, Phoenix, AZ 85009)

6. City, state, and ZIP code
   Phoenix, AZ 85009

7. List account number(s) here (optional)

Part I

Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see how to get a TIN, later.

Social security number

or

Employer Identification number

831021301

Part II

Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification Instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an Individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here

Signature of U.S. person

Date

7/14/18

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its Instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following:

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-K (merchant card and third-party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1088-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See what is backup withholding, later.
CITY OF SCOTTSDALE

FINAL RECOMMENDED PROPOSAL TABULATION

RFP / RP / IP / RQ SOLICITATION: #19RP028
Final Bid Tab Date: May 14, 2019
Bid & Contract Specialist: Cheryl Champine

This represents the final award recommendation. The proposals have been reviewed for responsiveness, responsibility and any other established evaluation criteria from the solicitation and the results are shown below.

<table>
<thead>
<tr>
<th>PROPOSAL RANK</th>
<th>OFFEROR</th>
<th>AWARDED</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Weber Water Resources</td>
<td>X</td>
</tr>
<tr>
<td>2</td>
<td>Southwest Waterworks Contractors PM, LLC</td>
<td>X</td>
</tr>
<tr>
<td>3</td>
<td>Layne Christensen</td>
<td>X</td>
</tr>
<tr>
<td>4</td>
<td>Phoenix Pumps, Inc.</td>
<td></td>
</tr>
<tr>
<td>5</td>
<td>NR</td>
<td></td>
</tr>
<tr>
<td>6</td>
<td></td>
<td></td>
</tr>
<tr>
<td>7</td>
<td></td>
<td></td>
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<tr>
<td>8</td>
<td></td>
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<td>9</td>
<td></td>
<td></td>
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<tr>
<td>10</td>
<td></td>
<td></td>
</tr>
<tr>
<td>11</td>
<td></td>
<td></td>
</tr>
<tr>
<td>12</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Legend: NB = No Bid / NR = Non Responsive / WD = Withdrawn / DQ = Disqualified

Notes:
LINKING AGREEMENT
BETWEEN
THE CITY OF GLENDALE, ARIZONA
AND
SOUTHWEST WATERWORKS CONTRACTORS PM, LLP

EXHIBIT B
Scope of Work

PROJECT

Repair and maintenance of water wells, pumps and electrical equipment as outlined in the awarded contract 19RP029 on an as needed basis.
LINKING AGREEMENT
BETWEEN
THE CITY OF GLENDALE, ARIZONA
AND
SOUTHWEST WATERWORKS CONTRACTORS PM, LLP

EXHIBIT C

METHOD AND AMOUNT OF COMPENSATION

Method of payment and amount of compensation shall be made per the awarded contract 19RP029.

NOT TO EXCEED AMOUNT

The total amount of compensation paid to Contractor for full completion of all work required by the Project must not exceed $n/a annually or $2,500,000 for the entire term of the Agreement.

DETAILED PROJECT COMPENSATION
## Table 1 - Transportation & Service Charges (Includes Operators/Crew)

<table>
<thead>
<tr>
<th>Item</th>
<th>Pump Work</th>
<th>Annual Estimated Hours</th>
<th>Unit Price/ Hour</th>
<th>Extended Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>A</td>
<td>Boom truck with one operator (to/from site)</td>
<td>400</td>
<td>$95</td>
<td>38,000</td>
</tr>
<tr>
<td>B</td>
<td>Semi-Tractor and flatbed trailer with driver</td>
<td>200</td>
<td>95</td>
<td>19,000</td>
</tr>
<tr>
<td>C</td>
<td>Rig, Boom truck and Crew (to/from site) or (to/from shop)</td>
<td>150</td>
<td>240</td>
<td>36,000</td>
</tr>
<tr>
<td>D</td>
<td>Crew Only (to/from site with rig in-place)</td>
<td>75</td>
<td>200</td>
<td>15,000</td>
</tr>
<tr>
<td>E</td>
<td>Parts and Materials to/from site on flatbed/pickup truck</td>
<td>400</td>
<td>85</td>
<td>34,000</td>
</tr>
<tr>
<td>F</td>
<td>Vibration Analysis</td>
<td>75</td>
<td>450</td>
<td>33,750</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Item</th>
<th>Pump Work</th>
<th>Annual Estimate</th>
<th>Unit Price/ Hour</th>
<th>Extended Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>G</td>
<td>Well video, to/from site, includes written report of well video and one copy of the DVD or USB drive of well video</td>
<td>300</td>
<td>500</td>
<td>150,000</td>
</tr>
<tr>
<td>H</td>
<td>Pump Efficiency Test</td>
<td>40</td>
<td>300</td>
<td>12,000</td>
</tr>
</tbody>
</table>

**Table 1 Total (Pump Work A-H):** 340,750

**Company Name:** *Southwest Waterworks Contractors, Inc.*
<table>
<thead>
<tr>
<th>Item</th>
<th>JOB TITLES</th>
<th>TYPE</th>
<th>ESTIMATED ANNUAL HOURS</th>
<th>UNIT PRICE HOURLY RATE</th>
<th>EXTENDED COST</th>
</tr>
</thead>
<tbody>
<tr>
<td>A1.</td>
<td>Lead Field Labor</td>
<td>Regular</td>
<td>700</td>
<td>$ 75</td>
<td>$52,500</td>
</tr>
<tr>
<td>A2.</td>
<td>Lead Field Labor</td>
<td>Weekend, Holiday and After Hours</td>
<td>100</td>
<td>$ 125</td>
<td>$12,500</td>
</tr>
<tr>
<td>B1.</td>
<td>Field Labor</td>
<td>Regular</td>
<td>700</td>
<td>$ 80</td>
<td>$35,000</td>
</tr>
<tr>
<td>B2.</td>
<td>Field Labor</td>
<td>Weekend, Holiday and After Hours</td>
<td>100</td>
<td>$ 125</td>
<td>$10,000</td>
</tr>
<tr>
<td>C1.</td>
<td>Shop Labor</td>
<td>Regular</td>
<td>1,000</td>
<td>$ 75</td>
<td>$75,000</td>
</tr>
<tr>
<td>C2.</td>
<td>Shop Labor</td>
<td>Weekend, Holiday and After Hours</td>
<td>2,000</td>
<td>$ 75</td>
<td>$150,000.</td>
</tr>
<tr>
<td>D1.</td>
<td>Machine Shop/Welding Labor</td>
<td>Regular</td>
<td>700</td>
<td>$ 95</td>
<td>$16,500</td>
</tr>
<tr>
<td>D2.</td>
<td>Machine Shop/Welding Labor</td>
<td>Weekend, Holiday and After Hours</td>
<td>100</td>
<td>$ 125</td>
<td>$12,500</td>
</tr>
<tr>
<td>E1.</td>
<td>Electrician</td>
<td>Regular</td>
<td>200</td>
<td>$ 95</td>
<td>$19,000</td>
</tr>
<tr>
<td>E2.</td>
<td>Electrician</td>
<td>Weekend, Holiday and After Hours</td>
<td>20</td>
<td>$ 120</td>
<td>$400</td>
</tr>
<tr>
<td>F1.</td>
<td>Mechanic</td>
<td>Regular</td>
<td>100</td>
<td>$ 95</td>
<td>$9,500</td>
</tr>
<tr>
<td>F2.</td>
<td>Mechanic</td>
<td>Weekend, Holiday and After Hours</td>
<td>25</td>
<td>$ 125</td>
<td>$3,125</td>
</tr>
<tr>
<td>G1.</td>
<td>Supervisor</td>
<td>Regular</td>
<td>500</td>
<td>$ 125</td>
<td>$62,500</td>
</tr>
<tr>
<td>G2.</td>
<td>Supervisor</td>
<td>Weekend, Holiday and After Hours</td>
<td>200 Hours</td>
<td>$ 125</td>
<td>$25,000</td>
</tr>
</tbody>
</table>

**TABLE 2 TOTAL (PERSONNEL RATES A -- G)**

$544,025
Price must be inclusive of all costs, including but not limited to, direct and indirect costs for labor, overhead, materials, tools, equipment, travel, mobilization, demobilization.

### TABLE 3 – PUMP RIG SERVICES (removing / re-installing well, with a three-man crew)

<table>
<thead>
<tr>
<th>Item</th>
<th>DESCRIPTION</th>
<th>TYPE</th>
<th>ESTIMATED ANNUAL HOURS</th>
<th>UNIT PRICE HOURLY RATE</th>
<th>EXTENDED COST</th>
</tr>
</thead>
<tbody>
<tr>
<td>A1.</td>
<td>Pump Rig (5-12 ton)</td>
<td>Regular On-Site</td>
<td>100</td>
<td>$50</td>
<td>$5,000</td>
</tr>
<tr>
<td>A2.</td>
<td>Pump Rig (5-12 ton)</td>
<td>Weekend, Holiday and After Hours On-Site</td>
<td>100</td>
<td>$50</td>
<td>$5,000</td>
</tr>
<tr>
<td>B1.</td>
<td>Pump Rig (13-29 ton)</td>
<td>Regular On-Site</td>
<td>700</td>
<td>$100</td>
<td>$70,000</td>
</tr>
<tr>
<td>B2.</td>
<td>Pump Rig (13-29 ton)</td>
<td>Weekend, Holiday and After Hours On-Site</td>
<td>100</td>
<td>$100</td>
<td>$10,000</td>
</tr>
<tr>
<td>C1.</td>
<td>Pump Rig (30-49 ton)</td>
<td>Regular On-Site</td>
<td>1,000</td>
<td>$100</td>
<td>$100,000</td>
</tr>
<tr>
<td>C2.</td>
<td>Pump Rig (30-49 ton)</td>
<td>Weekend, Holiday and After Hours On-Site</td>
<td>2,000</td>
<td>$100</td>
<td>$200,000</td>
</tr>
<tr>
<td>D1.</td>
<td>Pump Rig (50 ton &amp; larger)</td>
<td>Regular On-Site</td>
<td>700</td>
<td>$100</td>
<td>$70,000</td>
</tr>
<tr>
<td>D2.</td>
<td>Pump Rig (50 ton &amp; larger)</td>
<td>Weekend, Holiday and After Hours On-Site</td>
<td>100</td>
<td>$100</td>
<td>$10,000</td>
</tr>
<tr>
<td>E.</td>
<td>Backhoe</td>
<td></td>
<td>40</td>
<td>$75</td>
<td>$3,000</td>
</tr>
<tr>
<td>F.</td>
<td>Skip Loader</td>
<td></td>
<td>40</td>
<td>$75</td>
<td>$3,000</td>
</tr>
</tbody>
</table>

**TABLE 3 TOTAL (PUMP RIG SERVICES A - F)**

$547,000
Pricing Proposal Form – Page 6 of 7

Water Wells and Pump Maintenance and Repair Services
RFP #19RP028

Price must be inclusive of all costs, including but not limited to, direct and indirect costs for labor, overhead, materials, tools, equipment, travel, mobilization, demobilization:

Table 4 – Well Maintenance Activities

<table>
<thead>
<tr>
<th>Item</th>
<th>Description</th>
<th>Type</th>
<th>Estimated Annual Hours</th>
<th>Unit Price Hourly Rate</th>
<th>Extended Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>A.</td>
<td>Well Rig Services Regular On-Site</td>
<td></td>
<td>12</td>
<td>$350</td>
<td>$3,600</td>
</tr>
<tr>
<td>B.</td>
<td>Well Rig Services Weekend, Holiday and After Hours On-Site</td>
<td></td>
<td>10</td>
<td>$350</td>
<td>$3,600</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Item</th>
<th>Description</th>
<th>Estimated Annual Units</th>
<th>Unit Price Per Foot</th>
<th>Extended Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>C.</td>
<td>Sonar Jet</td>
<td>4</td>
<td>$35</td>
<td>$140</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Item</th>
<th>Description</th>
<th>Estimated Annual Qty</th>
<th>Unit Price Each</th>
<th>Extended Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>D.</td>
<td>Abandonment of well with 12&quot; casing</td>
<td>2</td>
<td>$10,000</td>
<td>$20,000</td>
</tr>
<tr>
<td>E.</td>
<td>Abandonment of well with 24&quot; casing</td>
<td>2</td>
<td>$12,000</td>
<td>$24,000</td>
</tr>
<tr>
<td>F.</td>
<td>Abandonment of well with anything over 24&quot; casing</td>
<td>2</td>
<td>$12,000</td>
<td>$24,000</td>
</tr>
</tbody>
</table>

Table 4 Total (Well Maintenance Activities A – F): $35,240

Indicate the time of the day, and the days of the week that will constitute overtime pay charges.
(Weekend, Holiday, and After Hours)

<table>
<thead>
<tr>
<th>Days</th>
<th>Hours</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sat, Sun, Holidays</td>
<td>Any workday after 6pm</td>
</tr>
</tbody>
</table>

Company Name: Southwest Waterworks Contractors Pm Llc
TABLE 5 – MATERIALS & OUTSIDE SERVICE RATES (Mark-Up Costs)

The City of Scottsdale will reimburse the "Total Mark-Up % Rate" indicated below, for all Materials and Outside Services throughout the term of the contract.

- Parts to be fabricated by contractor shall be quoted before use in repairs for City of Scottsdale.
- No markups will be paid on delivery charges for parts shipped to Contractor or for unauthorized outside labor.
- Contractor shall provide evidence of purchased price for all repair parts to be marked up.
- Contractor shall provide a firm quote for all purchased repair parts and receive a written confirmation from the City before ordering.

EXAMPLE: If a bearing is invoiced to your company at $10.00 and your total mark-up percentage rate was 1.15%, your billing to the City would be $11.50. FORMULA: ($10 x 1.15% = $11.50).

<table>
<thead>
<tr>
<th>MATERIALS</th>
<th>Mark Up Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>A. Materials will be billed at your invoice cost multiplied by your mark-up % indicated in this bid. Indicate your mark-up percentage for materials.</td>
<td>25%</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>OUTSIDE SERVICES</th>
<th>Mark Up Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>B. Outside services include subcontracted work and motor repairs, to will be billed at your invoice cost multiplied by your mark-up % indicated in this bid. Indicate your mark-up percentage for outside services.</td>
<td>25%</td>
</tr>
</tbody>
</table>

COMPANY NAME: Southwest Waterworks Contractors PM LLC