


**MEMO**

TO: Terry Wright, Chief of Police  
FROM: Nick Troxel, Detective   
RE: Ford Explorer Police Equipment Build Request for Proposal  
DATE: May 12, 2020

Discussion:

On April 20, 2020 the Tillamook Police Department sent a request for proposal for 2021 Ford Explorer vehicle up-fitting with police Equipment. The RFP was sent to LEHR, Wire Works and Day Wireless. We received three proposals. One proposal from LEHR, Wire Works and Day Wireless.

Recommendation:

After review and consideration of all three of the proposals, I make the following recommendation to you. I recommend we move forward with Day Wireless for the following reasons; the quoted up-fitting cost per Explorer is \$10,972.94.

LEHR was more expensive (\$11,070.72). Also the proposal was incomplete (didn't include the floor pan) and Wire Works was also more expensive (\$11,880.68).

I would reject the other proposals, LEHR and Wire Works, for good cause as they would cost more money and the LEHR proposal was incomplete. As I am keeping the public interest in mind when making such a purchase and with that very statement in mind is why I would recommend using Day Wireless for the up-fitting of the Ford Explorers.

Attachments:

Copy of the request for proposal(s) with the specs on units.

**EXHIBIT**

Received

JUN 22 2020

City of Tillamook

**DAY**  
**WIRELESS SYSTEMS**  
 2240 Judson St SE  
 Salem, OR 97302  
 503-581-2932  
[istennick@daywireless.com](mailto:istennick@daywireless.com)

**Quote**

Quote # JS-050720-1-6  
 Date: 5/7/2020  
 Expiration Date: 8/7/2020

To: Tillamook PD

Nick Troxel

Day Wireless Contact	Project Name	Payment Terms
Todd Simmons	Tillamook PD SUV	Net 30

Parts & Materials			
QTY	Description	Price	Extended Price
1	Ford SUV Panel	\$500.00	\$500.00
9	Reays for Blackout	\$5.00	\$45.00
1	Sharkee Antenna	\$200.00	\$200.00
1	Coax Cable Kit	\$13.58	\$13.58
1	Siren Speaker	\$150.00	\$150.00
1	PRISONER AREA	\$0.00	\$0.00
1	Center Sliding Poly Window	\$654.07	\$654.07
1	Standard Transport Seat w/ Poly Window Cargo Barrier, and Outboard Seat Belts	\$1,260.74	\$1,260.74
1	Setina Door Panels	\$179.01	\$179.01
1	Setina Window Bars	\$175.31	\$175.31
1	Floor Pan	\$159.26	\$159.26
2	Compartment Light, White	\$22.60	\$45.20
1		\$0.00	\$0.00
1	FRONT LIGHTS	\$0.00	\$0.00
2	ION Grille Lights	\$81.48	\$162.96
2	SoundOff Under Mirror Lights	\$147.16	\$294.32
1	Liberty 49" Lightbar With Front Scene and Arrow	\$2,067.90	\$2,067.90
1		\$0.00	\$0.00
1	COCKPIT STUFF	\$0.00	\$0.00
1	Jotto Desk Ford SUV Console	\$385.19	\$385.19
1	Dual Cup Holder	\$40.95	\$40.95
1	Arm Rest	\$98.96	\$98.96
1	Power Box	\$17.06	\$17.06
1	Ext Speaker	\$31.05	\$31.05
1	Par 46 Replacement LED	\$146.91	\$146.91
1	Safe Stop For Ford	\$128.40	\$128.40
1	Carbide Siren/Light Control w/ Canport	\$949.38	\$949.38
1	SIDE LIGHTING	\$0.00	\$0.00
2	ION Side Cargo Window Light	\$81.48	\$162.96
1		\$0.00	\$0.00
1	REAR LIGHTING	\$0.00	\$0.00
2	Upper Rear Deck Lights	\$81.48	\$162.96
1	Flasher	\$25.35	\$25.35
<b>Equipment Total:</b>			<b>\$8,056.52</b>

Labor	
Description of Work	Total
INSTALLATION OF EQUIPMENT	\$2,730.00
<b>Labor Total:</b>	<b>\$2,730.00</b>

Other Expenses	
Description	Total
EQUIPMENT SHIPPING	\$250.00
SHOP SUPPLIES	\$150.00
<b>Other Total:</b>	<b>\$400.00</b>

**Grand Total: \$11,186.52**

**\$ 10,972.94**

**Notes**

Quotation for goods and services named:  
 To Accept this quotation, sign here and return: \_\_\_\_\_ Date: \_\_\_\_\_

Thank you for your Business

**EXHIBIT**



Wire Works LLC  
 2525 Commercial St NE  
 Salem OR 97301

# Estimate

Date	Estimate #
4/20/2020	11079

Tillamook Police Department  
 Nick Troxel  
 210 Laurel Avenue  
 Tillamook, Oregon 97141

A processing fee of 3.75% will be applied to all invoices paid with a credit card

Job	P.O. No.	Rep
		GC

Item	Description	Qty	Rate	Total
	2020 Ford Interceptor Patrol Vehicle			
	Install provided: -Flash light -Kenwood remote mount radio, speaker & mic -Radar system & antennas			
	ELECTRICAL SYSTEM			
Ch27.1.7	911 Circuits power distribution panel. 27 circuits, single stage timer, 7 foot. SPECIFY MOUNTING BRACKET	1	645.95	645.95T
MBFSUVL1-20+	911 Circuits mounting bracket "L1" that mounts under drivers front seat.	1	19.95	19.95T
CB150	Wire Works 150 amp manual resettable circuit breaker.	1	39.95	39.95T
WWPD-023	Wireworks circuit breaker bracket.	1	17.00	17.00T
	ANTENNAS			
Misc	Panorama #FINB antenna for Kenwood VHF radio	1	54.08	54.08T
	SIREN			
SA315P	Whelen Siren Speaker. 123db. 2 7/8 mounting depth.	1	164.53	164.53T
SAK1	Whelen universal mount bracket for the SA315P speaker. A4	1	0.00	0.00T
	PRISONER AREA			
PRPSP4704UINT...	ProGard 2020 Ford PIU Space Saver Standard Prisoner Transport Partition Center Sliding Poly Window	1	617.04	617.04T
S4702UINT20OSB	2020 Ford PIU Standard Transport Seat w/ Poly Window Cargo Barrier, and Outboard Seat Belts	1	1,189.44	1,189.44T

Thank you for the opportunity!	<b>Subtotal</b>
	<b>Sales Tax (0.0%)</b>
	<b>Total</b>

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Item	Description	Qty	Rate	Total
WK0595ITU20	***Door skins NOT needed if vehicle is ordered with factory covers*** Setina Poly window bars for 2020 Ford INUT	1	218.48	218.48T
FP47UJINT20	ProGard - 2020 Ford PIU - Charcoal Grey ABS, Floor Pan	1	150.48	150.48T
3SC0CDCR	Whelen 3" white LED dome light.	1	49.95	49.95T
KBLIB-II-DUO-815	Top of vehicle: Whelen 50" Duo front and rear colors with ITL12 Takedowns, Photocell and strap kit included. Cencom Carbine controller CCSRNT5F. This also includes the CAN Port Module Plug.	1	2,470.80	2,470.80T
IONR	GRILL LIGHTS Whelen ION Series Super-LED Light Red	1	79.20	79.20T
IONB	Whelen ION Series Super-LED Light Blue	1	79.20	79.20T
C-VS-1012-INUT	OFFICER AREA Whelen Carbide controller included in lightbar package Use 21 button control head with grey label Ford Interceptor Utility (2020) Specific Angled Console. Angled console with 22 inches of total internal mounting space; 10 inches front angled, 12 inches rear horizontal	1	342.90	342.90T
CUP2-1001	Havis Self-Adjusting Double Cup Holder	1	42.86	42.86T
C-ARM-102	Havis Arm rest, External mount, Small arm rest pad, Height adjustable, Side mount	1	48.35	48.35T
425-5071	Jotto Desk 3 outlet cig power box.	1	17.64	17.64T
WWLP-006	Wire Works PAR-46 Replacement LED 8° Spotlight Lighthouse	1	136.79	136.79T
SS0002	ProGard safestop module for various Ford vehicles.	1	128.88	128.88T

Thank you for the opportunity!	<b>Subtotal</b>
	<b>Sales Tax (0.0%)</b>
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Job	P.O. No.	Rep
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Item	Description	Qty	Rate	Total
WWRA-006	Install provided Stinger flashlight	1	6.95	6.95T
IPM-112	Wireworks mc clip bracket	1	32.95	32.95T
425-6035	Magnetic mic clip WITH insulation	1	19.95	19.95T
	Jotto Desk mic clip with mounting plate.			
	<b>SIDE LIGHTING</b>			
IONR	Whelen ION Series Super-LED Light Red Rear side window	1	79.20	79.20T
IONB	Whelen ION Series Super-LED Light Blue Rear side window	1	79.20	79.20T
	<b>REAR LIGHTING</b>			
IONJ	Whelen ION series LED light head. Split Red/Blue. (rear upper deck mounted)	2	79.20	158.40T
VTX609B	Whelen Vertex Super LED lighthouse. Blue. (back up light)	2	74.00	148.00T
VTX609R	Whelen Vertex Super LED lighthouse. Red.	2	74.00	148.00T
	<b>WEAPONS MOUNT</b>			
GK10342UHKSS...	Setina Dual T-Rail Mount 2 Universal , Handcuff Key Override weapon mount	1	354.56	354.56T
Labor	Labor required to complete the build of a vehicle	44	85.00	3,740.00T
Shop Supplies	Shop supplies to complete job. Includes zip ties, connectors, loom, etc.	1	350.00	350.00T
Freight out	Freight to customer.	1	250.00	250.00T

Thank you for the opportunity!	<b>Subtotal</b>	\$11,880.68
	<b>Sales Tax (0.0%)</b>	\$0.00
	<b>Total</b>	\$11,880.68

## EXHIBIT



# Sales Quote

Page: 1

3925 Fairview Industrial Dr SE Salem, OR 97302  
 Phone: 503-393-3910 Fax: 503-393-7265

Quote Number: 22132  
 Document Date: 4/20/2020  
 Terms: Net 30  
 Payment Method:

Sell Tillamook Police Department  
 To: Nick Troxel  
 207 Madrona Avenue  
 Tillamook, OR 97141  
 Phone: 503-842-2522

Ship Tillamook Police Department  
 To: 207 Madrona Avenue  
 Tillamook, OR 97141  
 USA  
 Phone:

Ship Via Ship from Warehouse  
 Location: Lehr - Salem  
 Blanket PO:

Customer ID 66650  
 SalesPerson Doug Fowler

**Vehicle Information:**

Item No.	Description	Category	Quantity	Unit Price	Total Price
	2020 FORD PIU ****				
	FRONT END EQUIPMENT				
EX0011	PATROL POWER HARNESS FRT MOUNT PI UTILITY 2020	PATROLPO WR	1	630.00	630.00
SA315P	SIREN SPEAKER 100W	WHELENPR	1	150.00	150.00
SAK66D	SPEAKER BRACKET-D/S UTILITY 2020	WHELENPR	1	24.60	24.60
IONR	ION LED LIGHTHEAD- RED-GRILL LIGHT	WHELENPR	1	73.84	73.84
IONB	ION LED LIGHTHEAD- BLUE-GRILL LIGHT	WHELENPR	1	73.84	73.84
	****				
	SIDE EQUIPMENT				
LINSV2R	LINZ V RED-UNDER MIRROR LIGHT DRIVERS	WHELEN	1	147.00	147.00
LINSV2B	LINZ V BLUE-UNDER MIRROR LIGHT PASS	WHELEN	1	147.00	147.00
LSVBKT50	LINSV MIRROR MT KIT 20 UTILITY	WHELEN	1	18.20	18.20
IONR	ION LED LIGHTHEAD- RED-REAR DOOR WINDOW LIGHT	WHELENPR MO	1	73.84	73.84
IONB	ION LED LIGHTHEAD- BLUE-REAR DOOR WINDOW LIGHT	WHELENPR MO	1	73.84	73.84
	*****				
	REAR EQUIPMENT				
IONR	ION LED LIGHTHEAD- RED-REAR WINDOW LIGHT	WHELENPR	1	73.84	73.84
IONB	ION LED LIGHTHEAD- BLUE-REAR WINDOW LIGHT	WHELENPR	1	73.84	73.84
11.1005SF	LED FLASHER STYLE DUAL 3A OUTPUT	ABLE2	1	31.92	31.92
E-123	RELAY 30A-BACK FLASH	MISC	5	5.95	29.75
	*****				
	ROOF MOUNTED EQUIPMENT				
IB8DEDE	48" LIBERTY II DUO, RW/BW C&F, RA/BA REAR TA	WHELENLB	1	1,945.75	1,945.75
STPKT105	STRAP KIT UTILITY 2020-	WHELEN	1		
FINB	LOWPRO FIN ANT-FOR KENWOOD RADIO (PLP)	MISC	1	59.43	59.43
	****				
	OFFICER AREA				
CCSRNT5	CARBIDE SIREN AMP W/CANPOR/TA	WHELENPR	1	714.29	714.29
CC5K1	OBDII INSTALL KIT	WHELEN	1		
CANCTL6	ROTARY KNOB CONTROL HEAD	WHELENPR	1		

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Ship Tillamook Police Department  
 To: 207 Madrona Avenue  
 Tillamook, OR 97141  
 USA  
 Phone:

Ship Via Ship from Warehouse  
 Location: Lehr - Salem  
 Blanket PO:

Customer ID 66650  
 SalesPerson Doug Fowler

**Vehicle Information:**

Item No.	Description	Category	Quantity	Unit Price	Total Price
C-VS-1012-INUT	FORD PIU 22" CONSOLE ANGLED LOW PROFILE	HAVIS	1	355.60	355.60
CUP2-1001	DOUBLE CUP HOLDER SELF-ADJ	HAVIS	1	44.45	44.45
C-ARM-102	SIDE MOUNT ARMREST 2.75" WIDE PAD	HAVIS	1	59.70	59.70
IPM-111	MAG MIC INSULATED KIT	MAGMIC	2	34.95	69.90
14.0553.USB	3-12V OUTLET 4-USB (DUAL 2.4A OR 4 1.2A) POWER BOX	ABLE2	1	37.50	37.50
GK10342UHKSSCAXL SS0009	DUAL XL RACK SAFESTOP FOR 2020 PI SUV	SETINA PROGARD	1 1	351.75 146.78	351.75 146.78
PK0355ITU20TM	PRISONER TRANSPORTATION AREA 10VS RP COATED POLY PARTITION	SETINA	1	703.20	703.20
QK0496ITU20	#12 EXP COATED POLY PART W/COVER SEAT 20 PIU	SETINA	1	1,078.40	1,078.40
WK0514ITU20	WINDOW BARRIERS VS STEEL VERTICAL UTILITY 2020	SETINA	1	215.20	215.20
3SC0CDCR	COMPARTMENT LIGHT-1 IN PRISONER AREA 1 IN CARGO	WHELEN	2	52.50	105.00
	<i>Floor Pan</i>				<i>159.26</i>
INSTALL	INSTALL MATERIALS	OTHER	1	175.00	175.00
L	LABOR CHARGES	LABOR	1	3,003.00	3,003.00
F	Shipping Charges	OTHER	1	225.00	225.00

Amount Subject to Sales Tax 0  
 Amount Exempt from Sales Tax 10,911.46

**Subtotal: \$10,911.46**  
 Total Sales Tax: \$0.00

**EXHIBIT**

**Total: \$10,911.46**  
*2 \$11,070.72*